

6 REASONS TO CONSIDER SHIELD TECHNOLOGY EQUIPMENT AS A SERVICE

#1



Stash Your Cash

You should use your cash for revenue generating business activities. Think marketing, R&D, and growth opportunities. Don't drop large sums of capital on a depreciating asset like IT equipment. It is simply not the smartest decision with more sensible options on the table.

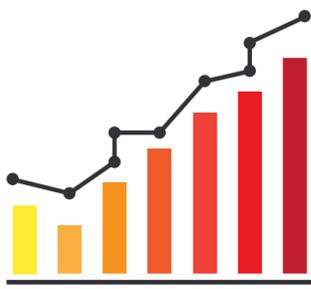
#2



Stay Current

Gone are the days of keeping your technology for a decade. Don't strap yourself to a dinosaur of a phone system or subpar surveillance equipment, or other antiquated technology. Shield is the only payment alternative that provides customers with more flexibility and control to change and upgrade as needed without obligation for remaining payments.

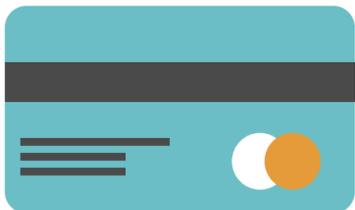
#3



Use > Ownership

How do you benefit from owning your business technology? The moment it is installed, it loses value. How many more technology equipment anchors do you really need? It is actually the ability to use the most appropriate technology that allows your organization to operate as effectively as possible that is of utmost importance.

#4



Payment Flexibility

Most finance companies you work with can work with you on your payment schedule. Have more cash flow during different seasons of the year? Pay monthly, annually, or quarterly. Work in sync with your finance partner and your cash flow.

#5



The Bundle Benefit

With a monthly payment, it makes bundling in maintenance with the equipment easy. It only adds a small amount to the monthly cost. Not to mention, you have the peace of mind knowing you're protected from your bottom line being affected due to communication technology malfunctions.

#6



Least Expensive

Due to the Time Value of Money, money in hand today is worth more than money in the future. Therefore, the sum of monthly payments made over time actually has less value and cost to you versus an entire upfront payment today. There are also financial and tax benefits to this OPEX payment method that further contributes to Shield being the lowest cost versus other payment options.