

TAMCO Shield®

# Security-as-a-Service

THE SMART WAY TO PAY FOR YOUR SECURITY TECHNOLOGY SOLUTIONS

## What is SECaaS?

Shield or Security-as-a-Service (SECaaS) is an exclusive way to pay for your security technology that bundles your equipment and support services into one low monthly subscription payment. SECaaS provides your organization with more freedom, control, and flexibility than any other payment option available; i.e. cash purchases and traditional leasing. With SECaaS, you remain at the forefront of technology so you can stay competitive, properly protect your assets, preserve precious capital, and never worry about obsolete technology holding you back.

## Benefits of Shield - SECaaS

### 01. Solution Replacement Guarantee (SRG):

Exclusive to Shield, the SRG protects your technology from becoming inefficient or obsolete. Shield guarantees if your current solution no longer meets your needs or becomes obsolete for any reason, you can install a new system at any time during your term without financial penalty, hidden costs, or rollover balances. Your existing agreement will be completely forgiven.

### 02. Act of God Coverage:

Life happens; fire, lightning, tornadoes, etc. In the event of a natural disaster, Shield protects you by covering your out of pocket insurance deductible on the damaged equipment.

### 03. Bundled Maintenance & Support:

Protection without financial burdens. Lock the cost of your vendor's support agreement at today's labor rates for the duration of your term. Shield makes adding multiyear support seamless by bundling it into your monthly payment.

### 04. The Security-as-a-Service Difference:

Security-as-a-service is a payment program for organizations that do not want to, nor need to, own their security technology solutions, but rather want the benefit in having the use of or access to the system. SECaaS protects organizations from having to spend large amounts of after-tax dollars on technology, a depreciating asset. Preserve cash flow and use your precious capital for revenue generating business activities. Additionally, when considering the time value of money, SECaaS is often the lowest cost method of procurement.

## Is SECaaS The Right Choice for You?

Shield gives you peace of mind to grow and evolve your security solution as your needs grow and evolve. This flexibility is ideal to remaining competitive and protecting your assets. Owning technology prevents you from being agile in the market because it lacks that flexibility and can bottleneck your growth. The way we buy technology has changed. If you are less concerned with ownership and need to focus on outcomes, access, and usage of the technology, Shield, *Security-as-a-Service*, may be for you.