



HOW TO BUY SECURITY SOLUTIONS

Payment Options Comparison

Helping Organizations Make Informed Decisions on Safety & Security

Every business and organization will have its own unique security needs, but understanding what to buy is only half the battle. Knowing how to buy is equally as important. Not all payment options are created equally. Having a solid understanding of the differences within each payment option can help you make the right financial decision for your company. This comparison chart shows you how each payment option matches up compared to TAMCO Shield, Security-as-a-Service.

PAYMENT OPTIONS & THEIR BENEFITS	CASH	\$1 BUYOUT LEASE	BANK LINE OF CREDIT	TAMCO Shield SECURITY-AS- A-SERVICE
Technology Obsolescence Protection	✗	✗	✗	✓
Natural Disaster Coverage	✗	✗	✗	✓
Manageable Monthly Payment	✗	✓	✗	✓
Fixed Services & Maintenance for 5 Years	✗	✗	✗	✓
Avoids a Sizeable Down Payment	✗	?	?	✓
Upgrade w/o Financial Penalty or Rollover	✗	✗	✗	✓
Greater Control & Flexibility	✗	✗	✗	✓